BATSELA
ASSET MANAGEMENT

Creating profitable growth.

Regulated advisory. Structured finance. International reach.



CORPORATE BROCHURE / NOVEMBER 2026

BATSELA
ASSET MANAGEMENT

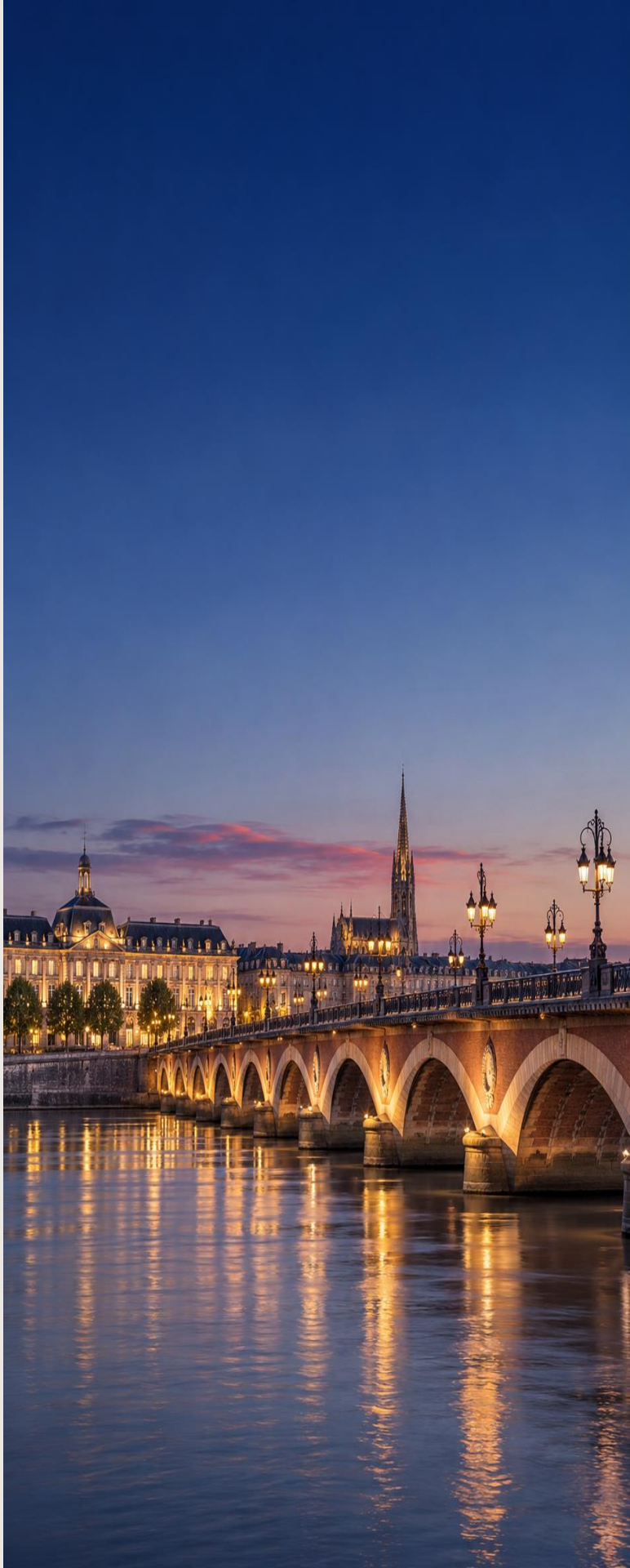
WHO WE ARE

Elite advisory. Regulated execution.

Batsela Asset Management SAS is linked to the international BHG consortium, a network of specialist advisory and investment boutiques. We harness finance and strategy to deliver tailored, out-of-the-box solutions for companies, investors and entrepreneurial families across borders.

We are an elite financial and advisory boutique combining cross-border insight, disciplined execution and a high standard of discretion.

Loyal. Innovative. Courageous.



BATSELA
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CORE CAPABILITIES

Integrated financial and strategic expertise.

Structured Finance & Fund-Raising

- Asset-backed financing
- Corporate bonds & securitisation
- Bank-instrument backed funding
- Private debt, PE & VC, Islamic finance

Private Equity & Venture Capital

- Deal sourcing & screening
- Tickets from €150k to €1m
- Mainly EMEA opportunities
- Due diligence, closing & divestment support

Multi-Family Office & Asset Management

- Wealth structuring & succession planning
- International vehicles: Luxembourg, Scotland, London, UAE, Mauritius
- Real estate, precious metals, PE/VC, private placements
- International cash transfer support

Corporate Finance & Strategic Advisory

- M&A, financial due diligence, LBO/MBO
- Bank account opening & banking facilities
- Interim management & international business development
- PPP and technology transfer support

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LEADERSHIP

Senior leadership with cross-border experience.

BENOÎT NZALI

Partner — UHNW Assets Transactions

10+ years of international business development and brokerage (strategic goods and cross-border transactions). He leads buy/sale mandates, covering selected assets and private-market opportunities. Speaks French, English, Guadeloupe Creole with notions of Italian.

GAËL BAHIOL

COO, Head of African Markets & Senior Partner

20+ years across operations, supply chain, country-risk management and international business units, with strong experience across African markets. Speaks French and English.

FRANCISKA NZALI NGANG

Head of Impact Programs & Founding Partner

40+ years of experience in HR, business administration, performance optimization and public-sector programmes, with a focus on Africa. Speaks French, English, with a good command of Guadeloupe Creole.

FERNANDO ECHEVERRIA

Managing Director & Senior Partner

20+ years in financial services, strategic consulting and IT projects; former Barclays private banker in France and financial consultant at EY Spain. Speaks Spanish, French and English.

MARINA NZALI GONZALEZ

Head of Business Administration & Founding Partner

25+ years in business administration, sales support, CRM and event marketing across France, Luxembourg and Italy. Speaks French, Spanish, Romanian, with a good command of English and notions of Italian.

ASKIN SEYHAN

Structured Finance Senior Partner

40+ years in international business development, corporate finance and project management, with strong cross-border deal and venture experience. Speaks German, English, Turkish.

JOËL NZALI

President & Founding Partner

20+ years in finance, strategy and business development; former PwC and EY Luxembourg executive; has structured fundraisings from over €100m up to $2.5bn across EMEA. Speaks French, English, Spanish, Italian, Romanian, Guadeloupe Creole and notions of portuguese.

BATSELA
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TRUSTED PLATFORM

Regulated. Trusted. International.

Regulatory framework

ORIAS n° 16003021 — regulated activities: COBSP and CIF

Under the supervision of ACPR; member of CNCEF under AMF supervision (membership n° D016617)

Mandatory Corporate Liability Insurance: MMA Entreprises, policy n° 114239987

Selected references

> *Joël is a strategic visionary able to create a secure environment conducive to the development of a company."*

Madeleine Eba, Founder — My Little Cameroon

> *What sets Batsela apart: strategic network, rigorous execution and integrity."*

Teddy Kefalas, Former VP — SCO d'Angers Football Club

BATSELA
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CONTACT

Let’s discuss your next transaction.

Structured finance. Investment advisory. Cross-border execution.

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