BATSELA
HOLDING GROUP

Creating profitable growth.



International perspective.
Specialist expertise. Connected execution.

CORPORATE BROCHURE / NOVEMBER 2026

BATSELA
HOLDING GROUP

WHO WE ARE

Independent thinking. International reach.

Batsela Holding Group is a London-based consortium of specialist advisory, business-development and investment entities.

We combine structured finance, strategic judgement and an international network to develop tailored solutions for companies, investors and entrepreneurial families.

Loyal. Innovative. Courageous.



BATSELA HOLDING GROUP

OUR PLATFORM

One group. Complementary strengths.

Specialist teams collaborate across mandates while each entity retains its own commercial and regulatory perimeter.

01

Finance & Strategy

Corporate finance, M&A, capital raising, structured finance and transformation.

02

Private Wealth

Multi-family office advisory, family governance, estate and succession planning.

03

Investments & Ventures

Club deals, private-equity opportunities, venture capital and impact-oriented projects.

04

Trade & Execution

Commodity transaction brokerage, cross-border ventures and specialist project delivery.

IN A NUTSHELL...

Batsela Group at a glance.

An international platform built on experience, transactions and trusted relationships.

17+ years

Since inception

50+

Cross-border operational & strategic partnerships

100+

Transactions structured over the past 10 years

$2bn

Largest achievement:
oil & gas offtake agreement negotiated

$100m+ TARGET AUM WITH TOP 4 CLIENTS · Q2-2027

FINANCE & STRATEGY

Financial insight. Strategic advantage.

We connect strategic ambition with bankable structures and disciplined transaction preparation.

Corporate finance & M&A

Acquisition planning, transaction origination, business modelling, valuation and due-diligence coordination.

Fundraising & structuring

Equity, private debt, banking facilities, export finance and alternative or asset-backed solutions.

Performance & transformation

Commercial strategy, market entry, corporate development, organisation and operational performance.

Governance & execution

Risk screening, partner coordination, transaction documentation and mandate-based project leadership.

COMMODITIES TRADING

Connecting physical markets with trusted execution.

Through Batsela Commodities and specialist partners, we facilitate transactions in physical goods with attention to documentation, counterparties, logistics and payment security.

01

Source

Qualified supply and demand

02

Verify

Counterparties and trade terms

03

Structure

Finance, guarantees and controls

04

Coordinate

Logistics, settlement and closing

FOCUS MARKETS

Agricultural products • Metals & gold • Energy • Consumer goods

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MULTI-FAMILY OFFICE

Wealth is personal. Stewardship is long-term.

Batsela MFO supports entrepreneurial families, HNW/UHNW individuals and corporate investors with cross-border wealth advisory and tailored coordination of specialist providers.

EUROPE

Wealth structuring, investment advisory, governance and succession.

AFRICA

Locally informed solutions for families and businesses across Africa.

INVESTMENT THEMES

Real estate	Direct & structured	**Private equity**	Non-listed companies
Venture capital	Growth & early-stage	**Emerging markets**	Selective exposure
Commodities	Metals & trade	**Asset-backed finance**	Specialist credit

INVESTMENT VEHICLES

Private capital. Structured participation.

Our investment-related entities pursue selective opportunities through transaction-specific structures and specialist co-investment relationships.

Batsela Capital Investments

Luxembourg & Scotland

Private equity, debt and club-deal investment vehicles for sophisticated partners.

Batsela African Ventures

Africa focused

Private equity, venture projects and selected commodity-linked financing.

VC Tribe Batsela Impact Ventures

European venture

Single-investment SPVs for early-stage and technology-led opportunities.

Investment opportunities are subject to eligibility, independent assessment, separate documentation and the applicable legal / regulatory framework.

ADDITIONAL CAPABILITIES

Beyond capital. Into execution.

LUXURY REAL ESTATE

Rare assets. Disciplined advisory.

Acquisition brokerage, real-estate financing, investment structuring and project advisory for premium residential, hospitality and commercial assets.

Selected locations: Europe, Middle-East and Africa

INTERNATIONAL VENTURES

Markets. Partners. Operational delivery.

International market entry, joint ventures, strategic partnerships, executive outsourcing and complex project coordination across EMEA.

Senior support from origination to rollout

OUR CONSORTIUM

A network of dedicated specialist businesses.

Operating entities, advisory platforms and investment vehicles work together according to mandate, jurisdiction and client needs.

ADVISORY & STRUCTURED FINANCE	• Batsela H.G. LLP	• Batsela Asset Management SAS
	• Batsela Consulting	• BAM & Partners
	• Batsela Management Consulting	• Eminentia Advisory
UHNW CLIENTS & TRANSACTIONS	• Batsela Multi Family Office	• Pitt-Batsela Strategic Capital
	• Batsela Real Estate	• Batsela Commodities
	• 4BI France	• Batsela Hub Financing Broker
INVESTMENT & IMPACT	• Batsela Capital Investments	• Batsela Impact Ventures
	• VC Tribe	• JoNaReEsBen & NAIA
	• Batsela African Ventures	

INTERNATIONAL PRESENCE

Locally informed. Globally connected.

Our network links European financial centres, Gulf markets and African growth corridors through local teams, representative offices and specialist partners.

UNITED KINGDOM

London · Edinburgh

EUROPE

France · Luxembourg · Spain

MIDDLE-EAST

Dubai · Doha

AFRICA

Kenya · Senegal · Ivory Coast· Cameroon

INDIAN OCEAN

Mauritius

INTERNATIONAL

Access to transaction-specific partners

FOUNDERS & BOARD MEMBERS

Leadership founded on experience.



Joël Nzali

Chairman & Co-Founder

20+ years in structured finance, wealth management, consulting and international corporate development. Former EY and PwC; experience across three continents.



Marina Nzali Gonzalez

Co-Founder · Business Administration

25+ years International administration, shared services, CRM and customer operations.



Franciska Nzali Ngang

Co-Founder · Impact Programmes

40+ years in Public-sector engagement and humanitarian projects, especially across Africa.

SENIOR LEADERSHIP & BOARD MEMBERS

A multidisciplinary and multicultural team.



Askin Seyhan

Senior Partner · Structured Finance

40+ years in International deal structuring, corporate finance and complex projects.



Fernando Echeverria

Senior Partner · Financial advisory & MFO

20+ years in Banking, financial due diligence, strategic advisory and IT programmes.



Benoît Nzali

Partner · Commodities & Business Development

10+ years in International trade facilitation, brokerage and business development.



Gaël Bahiol

Senior Partner · COO & Head of African Markets

20+ years in Operational excellence, supply chains, cross-border logistics and market development.

STRATEGIC NETWORK

Relationships that open possibilities.

Across capital providers, financial platforms and specialist operators, our network connects complementary capabilities for each mandate. Here is a small overview of our strategic partners...

BANKING & FINANCIAL

- AfrAsia Bank (Mauritius)
- Warwyck Private Bank (Mauritius)
- LGT (Switzerland)
- QNB (Qatar & Switzerland)
- Delubac (France)
- ADCB (U.A.E)

VENTURE & PLATFORMS

- Qlumina
- Finexity
- Hillsbridge Aquavera
- Pitt Family Office
- Ingenuity Family Office
- TIG Group

SPECIALIST PARTNERS

- Knight Frank Finance
- Latitud Investment
- Arizen Africa
- Cabinet Mercure
- PwC Luxembourg
- EY-Parthenon Middle-East

Representative names drawn from Batsela and supplied partner materials. Inclusion does not imply endorsement, investment commitment or a common legal entity.

OUR APPROACH

From complexity to a clear next move.

A practical, collaborative approach designed for sophisticated transactions and business-critical decisions.

01	Understand	Clarify the objective, commercial context, stakeholders and constraints.
02	Assess	Review feasibility, financial assumptions, risks and execution options.
03	Structure	Design the optimal route, governance and specialist partner configuration.
04	Execute	Coordinate people, documentation, milestones and decisions.

OUR VALUES & IMPACT

Growth with intention.

We believe lasting value is built through trust, discretion, independent judgement and responsible partnerships.

TRUST

Long-term relationships before short-term opportunity.

COURAGE

Creative solutions for difficult challenges.

DISCRETION

Confidentiality and respect for every client.

ACCOUNTABILITY

Close attention to execution and outcomes.

IMPACT INITIATIVES

JoNaReEsBen & NAIA: education, agriculture, health and social infrastructure projects in West and Central Africa.

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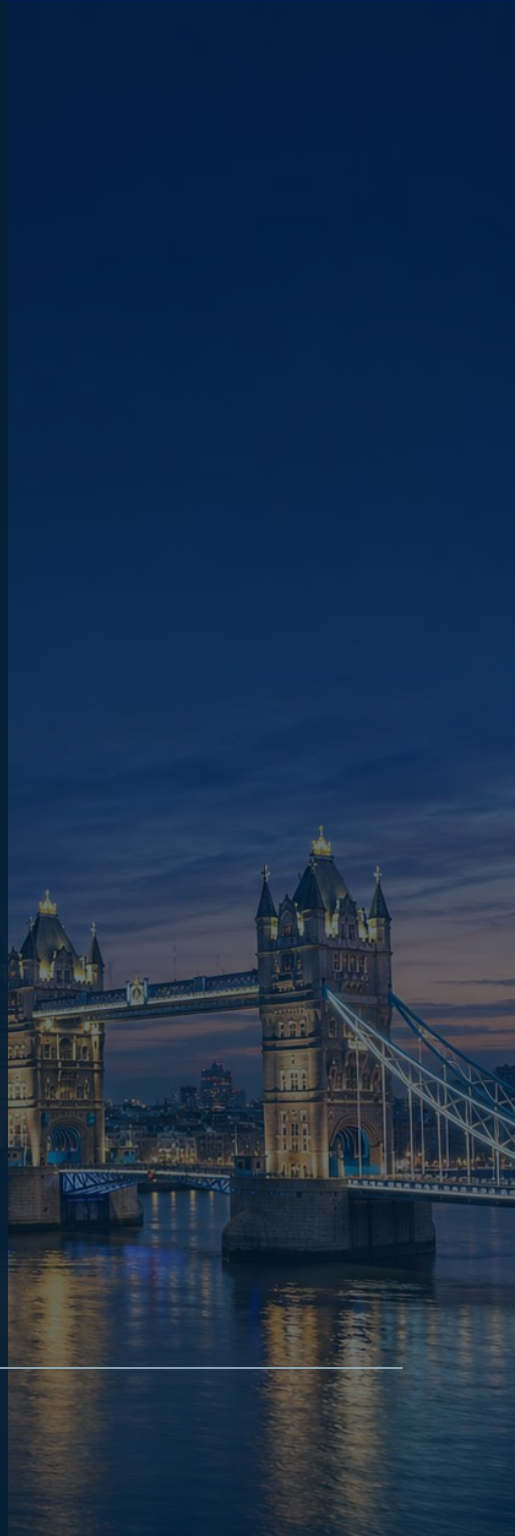
The next conversation starts here.



BATSELA HOLDING GROUP · LONDON

Perseverance Works Unit 9
Kingsland Road, London E2 8DD
United Kingdom

info@bhgroup.eu

www.batsela.group
(+44) 204 578 4505
(+33) 556 682 713
(+971) 505 214 708

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