BATSELA
MULTI-FAMILY OFFICE

PRIVATE WEALTH | STRATEGIC CAPITAL

Wealth without borders.

Legacy across generations.

Independent family office advisory.
Cross-border structuring.
Private-market opportunities.

MADRID • LONDON • BORDEAUX
DAKAR • ABIDJAN • ILE MAURICE



WHO WE ARE

One family office. Every dimension of wealth.



Batsela Multi-Family Office is part of the Batsela Holding Group, an international consortium of specialist advisory and investment boutiques.

We work with entrepreneurial families, UHNW principals and corporate investors to structure, grow and protect wealth across generations — with a coordinated approach tailored to each client's ambitions, priorities and values.

Independent thinking.
Discreet execution.

BATSELA
MULTI-FAMILY OFFICE

FAMILY OFFICE SERVICES

Integrated counsel. A singular point of contact.

01 Family governance & legacy

Succession planning, intergenerational priorities, family decision processes and continuity.

02 International structuring

Coordination of holding companies, trusts, foundations and other vehicles with qualified legal and tax advisers.

03 Private banking access

Banking introductions, cash-management coordination and support for complex multicurrency transactions.

04 Investment strategy

Portfolio allocation advisory, risk profiling, diversification and investment opportunity reviews.

05 Corporate & family assets

Solutions across private business interests, real estate and other substantial illiquid holdings.

06 Residency & mobility

Introductions to specialists for investor residency, international relocation and related family matters.

INVESTMENT STRATEGY

From private capital to lasting value.

We combine financial discipline with a close assessment of the underlying business, leadership team, sustainability and long-term resilience.

REAL ESTATE

Property & development

PRIVATE EQUITY

Non-listed businesses

VENTURE CAPITAL

Innovative companies

EMERGING MARKETS

Cross-border opportunities

COMMODITIES

Metals & trading exposure

ASSET-BASED FINANCE

Collateral-led financing

€250k–€5m

Typical investment ticket range; larger projects may involve co-investment or club-deal structures.

BATSELA
MULTI-FAMILY OFFICE

WHAT SETS US APART

Local understanding. International standards.

01 Institutional depth

A member of Batsela Holding Group, supported by the wider consortium's structuring, transaction and advisory expertise.

02 A bridge between regions

A practical view of cultural, legal and commercial dynamics connecting Europe, Africa and the Middle East.

03 Selective private access

Opportunity sourcing, specialist introductions and off-market dialogues assessed on a case-by-case basis.

One coordinated mandate · Discretion · Cross-border perspective · Trusted specialists

BATSELA
MULTI-FAMILY OFFICE

LEADERSHIP

Senior counsel.
Personal accountability.



JOËL NZALI

Managing- Partner |

20+ years in finance, structured transactions, corporate strategy and international business development. Former PwC and EY Luxembourg executive. Speaks +5 languages



FERNANDO ECHEVERRIA

Partner | European markets

20+ years in financial services, private banking and strategic consulting. Former Barclays private banker and EY Spain financial consultant. Speaks 3 languages



GAËL BAHIOL

Partner | African markets

20+ years in cross-border operations, governance, logistics and country-risk management, including extensive African market exposure (+20 African countries). Speaks 2 languages

INTERNATIONAL PLATFORM

One advisory network. Multiple gateways.

FRANCE

Bordeaux / Bègles

Batsela Multi Family Office SAS

UNITED KINGDOM

London

Batsela MFO UK LLP

SPAIN

Madrid

Batsela MFO Spain SRL

INVESTMENT & REPRESENTATIVE STRUCTURES

SCOTLAND

Batsela Capital Investments LP

LUXEMBOURG

Batsela Capital Investments S.C.Sp

AFRICA

Batsela MFO Senegal
Batsela MFO Kenya
Batsela MFO Ivory Coast (Q4-2026)
Batsela FO Mauritius (Q2-2027)

Banking, fiduciary, legal, tax and investment specialists are engaged subject to each mandate.

BATSELA
MULTI-FAMILY OFFICE

LET US START THE CONVERSATION

Your next chapter deserves a considered strategy.

Private wealth. Family legacy.
International execution.

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www.batsela.fo

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DAKAR / ABIDJAN / ILE MAURICE

Services are subject to applicable professional and regulatory requirements.

